

COMMERCIAL OPERATIONS & EXECUTION

Fix the commercial workflow breaks that slow execution and leak revenue.

Improve contract-to-cash performance and commercial control.

Turn broken commercial workflows into reliable, repeatable execution.

Zevalios identifies where revenue, time and accountability are being lost between commercial commitment, service delivery and invoicing. It then redesigns the required operating controls, implements the appropriate workflows and tools, and verifies that the resulting system works in practice.



SERVICES

Five service lines. One disciplined operating logic.

Engage one service, combine connected services or commission an integrated intervention. Scope follows the commercial requirement, not a predetermined product.

01 Commercial Operations & Workflow Improvement

Clarify ownership, handoffs, approvals, escalation and management visibility so work moves reliably across teams.

02 Contract-to-Cash & Revenue Control

Strengthen the path from commercial commitment through delivery, evidence, invoicing, collection and renewal.

03 Cross-Border Commercial Services

Coordinate multi-market commercial work, counterparties and internal teams across jurisdictions.

04 Commercial Documentation & Deal Coordination

Structure documents, decisions, workstreams and follow-up so commercial matters continue moving towards completion.

05 Playbooks, Templates, Registers & Operating Tools

Build practical playbooks, templates, trackers, checklists, dashboards and proportionate automation that make execution visible, measurable and repeatable.

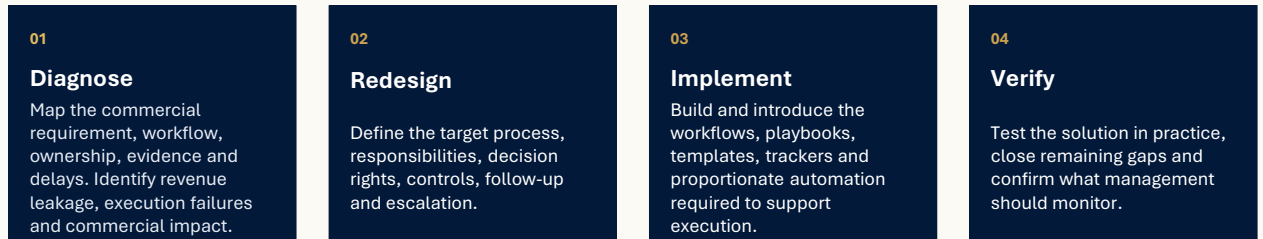
Request an initial fit assessment

Bring one recurring problem, one delayed workstream or one requirement that needs structure.

From hidden breakpoints to controlled execution.

Commercial commitments should translate into visible actions, clear owners, evidence and deadlines — not scattered memory, repeated chasing or last-minute cleanup.

EXECUTION METHOD



Defined follow-up checkpoints, where useful	One or more reviews can be included within the agreed scope or commissioned separately to test adoption, address emerging risks and update controls.
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BENEFITS

What stronger operating structure delivers

Practical improvements that strengthen execution without imposing unnecessary complexity.

REVENUE & CASH

Improved revenue control and cash conversion

OWNERSHIP & CLARITY

Clearer ownership, responsibilities and decision rights

SPEED & FOLLOW-UP

Faster commercial execution and stronger follow-up

COORDINATION

Better cross-border and stakeholder coordination

GOVERNANCE

More reliable documentation, evidence and governance

REPEATABILITY

Processes supported by playbooks, templates and automation



YASHWANTT RAMNARAIN | FOUNDER

Commercial judgement, legal rigour and systems thinking in one engagement.

Founder-led throughout. Evidence-led findings. Practical operating assets instead of generic slideware. Workflow before software. Defined scope, transparent boundaries and an honest fit/no-fit assessment. Yashwantt brings more than seven years' experience across corporate, commercial and legal roles.

2 people, 3 days →
1 person, half a day

Cross-functional
coordination

Risk, compliance
and structure

Automation
with judgement

Request an initial fit assessment.

Start with the requirement — not a sales pitch. Zevalios will determine whether it is a credible fit for your situation.

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